

**"EU Liberalization of Air Transport –  
Experience and the Next Steps Forward"**

**Workshop at the DLR, Cologne**

**- PROGRAM -**

<b>Monday, November, 21<sup>st</sup>, 2005</b>	
<b>10:00 a.m.</b>	Welcome Address by Johannes Reichmuth, DLR Cologne
<b>10:15 a.m. to 1:00 p.m. Session I Chair: Dieter Wilken</b>	Tae H. Oum, University of British Columbia, Vancouver Low Cost Carriers vs. Full Service Airlines: Competition and Airport Pricing Discussant: Kai Hüschelrath, frontier economics
	Hansjochen Ehmer & Wolfgang Grimme, DLR Cologne EU-White Paper – The Way Forward, but How? Discussant: Jaap de Wit, Amsterdam Aviation Economics
	Susanne Niewalda, German Federal Railway Authority (EBA), Bonn Train Path Allocation in the Railway Sector – Lessons to be Learnt for Airport Slots? Discussant: Sascha Lukac, Technical University Berlin
<b>1:00 p.m. to 2:00 p.m.</b>	Lunch Break
<b>2:00 p.m. to 3:30 p.m. Session II Chair: David Gillen</b>	Isabel Schöntag, University of Klagenfurt Low Cost Carriers and the Theory of Contestable Markets – An Empirical Study Discussant: Hans Mohrmann, Amsterdam School for Technology
	Michael Garvens, Cologne/Bonn Airport Airport Strategies in a Liberalized Environment Discussant: Peter Forsyth, Monash University, Melbourne
<b>4:00 p.m. to 5:30 p.m. Session III Chair: Hans Mohrmann</b>	Hannes Gsell, Goldman Sachs, Frankfurt Empirical Performance of Airline Mergers and Implications for Consolidation Discussant: David Gillen, University of British Columbia, Vancouver
	Jens Bender & Alexander Neuhaus, Mercer Management Consulting Low Cost Carrier Challenges and Full Service Airlines Responses. The Case of Cost Cutting Potential Through Procurement. Discussant: David Gillen, University of British Columbia, Vancouver
<b>5:30 p.m. to 6:30 p.m.</b>	General Assembly of GARS
<b>8:00 p.m. Evening Event</b>	Dinner at Cologne/Bonn Airport, sponsored by UPS
<b>10:30 p.m. to 0:30 a.m. Evening Event</b>	Tour of UPS facilities at Cologne/Bonn Airport <b>IMPORTANT NOTICE: ATTENDANCE IS LIMITED TO 35 PARTICIPANTS</b> – If you want to participate, it is mandatory for security reasons to send a copy of your passport or photo ID by 14 <sup>th</sup> November to <a href="mailto:Wolfgang.Grimme@dlr.de">Wolfgang.Grimme@dlr.de</a> . Tickets will be allocated on a first-come-first- served-basis!

<b>Tuesday, November 22<sup>nd</sup>, 2005</b>	
<b>9:30 a.m. to 11:00 a.m.</b> <b>Session IV</b> <b>Chair: Jaap de Wit</b>	Xavier Fageda, University of Barcelona Does Airline Competition Work in Short-haul Markets? The Spanish Case Discussant: Hansjochen Ehmer, DLR Cologne/IUAS Bad Honnef
	Nigel Dennis, University of Westminster Changes to the Intra-EU Operations of Traditional Carriers Discussant: Xavier Fageda, University of Barcelona
<b>11:30 a.m. to 1:00 p.m.</b> <b>Session V</b> <b>Chair:</b> <b>Hans-Martin Niemeier</b>	Mark Nicklas, European Commission, Brussels Liberalisation and the Changes in International Negotiations Discussant: Wolfgang Grimme, DLR Cologne
	Peter Forsyth, Monash University, Melbourne Evaluating International Air Route Liberalisation: A New Calculus for a New Environment Discussant: Hartmut Wolf, IfW, Kiel
<b>1:00 p.m. to 2:00 p.m.</b>	Lunch Break
<b>2:00 p.m. to 3:30 p.m.</b> <b>Session VI</b> <b>Chair:</b> <b>Johannes Reichmuth</b>	Bernd Fauser, Booz Allen Hamilton Liberalization and Regulation of Air Traffic Control Discussant: Achim Czerny, Technical University Berlin
	Andreas Papatheodorou, University of Aegean, Greece Air Transport Liberalisation, Cost Reduction and Safety: Is There a Dangerous Trade-off? Discussant: Hartmut Wolf, IfW, Kiel
<b>4:00 p.m. to 6:00 p.m.</b> <b>Session VII</b> <b>Chair: Jürgen Müller</b>	Frank Fichert, Heilbronn University Interlining and IATA Tariff Coordination - Do Consumer Benefits Justify Potential Restrictions of Competition?" Discussant: Hansjochen Ehmer, DLR/IUAS Bad Honnef
	Johannes Fuhr, Deutsche Lufthansa AG, Munich Contracting Practices in the Ground Handling Market – Transaction Cost Explanation and Policy Implications Discussant: Cornelia Templin, Fraport
	Round Table Discussion Liberalization of Air Transport - What are the Future Challenges? Hans-Martin Niemeier, Peter Forsyth, Kai Hüschelrath, Hartmut Wolf, Jaap de Wit, Dieter Wilken
<b>6:00 p.m.</b>	End
<b>7:30 p.m.</b> <b>Evening Event</b>	Cologne Brewery & Pub Die Hausbrauerei Pääffgen, Friesenstraße 64 – 66, 50670 Cologne

### **Supported by Lufthansa, UPS and DLR**

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A list of recommended accommodations can be found on the [G.A.R.S. website](#).